

Compass Sales Solutions Announces a Strategic Partnership with PrintMIB UK!

Boise, ID - February, 2014 - Compass Sales Solutions, the leader in sales opportunity management software, is proud to announce its new partnership with PrintMIB UK "PMUK", a leader in meter collection and auditing tools in the UK.

PMUK, based in Staffordshire, has been proudly providing meter read collection and auditing tools to dealers for 8 years in both the United States and United Kingdom. PMUK provides a straight forward, inexpensive solution that allows collecting meter reads for billing purposes and also opportunities for sales teams to increase unit sales and capture more copy/print volume.

"We are excited about this new strategic partnership and are proud to work with PrintMIB UK to bring fuller solutions and support to our customers in the UK," states Troy Casper, President and founder of Compass Sales Solutions. "We have been looking for the right partner in the UK and are happy to have found it in PMUK."

Rich Digney, Director of PMUK and a 3 year user of Compass's Sherpa software adds, "We look forward to working closely with Compass and the customers in the UK. With our combined experience and relationship between our two software platforms, working together will bring huge benefits to the UK imaging industry."

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all disparate sales processes and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use. For more information, visit our website at www.compasscontact.net, email us at sales@compasscontact.net or contact us via phone at 800-295-0411.

About PMUK:

UK based PMUK have been providing solutions for MFD/Copier dealers for 8 years with its own PrintMIB software service. PrintMIB is a cloud based, automated meter read collection and auditing tool that allows dealers to effectively manage their devices at customers sites. With direct integration into many service management solutions, PrintMIB provides a fully automated billing process without need for human intervention. We also provide consumable status alerts ensuring dealers can provide a truly proactive service. Our portfolio continues to grow to offer solutions to monitor and manage device and user print activity. For more information please visit www.printmib.co.uk or contact us on **0845 225 1151**.