

Compass Sales Solutions Announces New ezMPS Product!

Boise, ID – March, 2014 – Compass Sales Solutions is excited to announce a brand new product – ezMPS. ezMPS is a cloud product that handles every element of the MPS selling process and is so easy anyone can sell profitable MPS contracts!

ezMPS allows you to perform simple assessments that have all costing pre-loaded. Simply update toner costs and let ezMPS do all the work for you OR create a more sophisticated assessment with in-depth cost analysis such as invoice cost, IT labor, future capital cost, etc. Either way ezMPS is SIMPLE!

"ezMPS from Compass Sales Solutions is a game changer! There is no software to buy, install or maintain! Compass handles that in the cloud. On the backend, ezMPS integrates with our supply vendors enabling us to confidently and accurately determine our true cost and profit margin on any MPS deal. During the Document Technology Assessment our sales professionals have been able to go from data collection to analysis to proposal to contract in minutes instead of hours. In fact on a 255 printer MPS transaction we were able to analyze, adjust and create our customer facing proposal in under 30 minutes! Amazing!" states Sam Pulino, President of RMC, a Ray Morgan Company.

ezMPS is fully mobile and includes selling tutorials, a resource center, MPS wizard, floor plan mapping, management controlled margin, reports, proposals, contracts and more.

"We were very pleased to have been able to launch this new product at ITEX 2014. There is such a need for a simple mps tool in our industry right now. It can definitely be a transformative tool for businesses of all sizes," George Gallian, CEO, Compass Sales Solutions adds. "It takes all the guesswork out of putting MPS deals together and helps reps find profit quickly and efficiently."

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass' ezMPS will be the tool your team will **want** to use, not **have** to use. For more information, visit our website at www.ezmps.net, email us at ezmps@compasscontact.net or contact us via phone at 800-295-0411.

