

Compass Sales Solutions Announces New Google Gmail Integration!

Boise, ID – June, 2014 – Compass Sales Solutions is excited to announce its newest module, the Google Gmail Integration. This new tool will allow companies to import their Gmail contacts into Sherpa, save and send emails, and create calendar appointments.

For those customers who use Google, as opposed to Outlook, this link offers a new level of integration between Sherpa and Gmail. Reps can generate a Gmail email from Sherpa that will automatically save in Sherpa while sending through Gmail. They can also send calendar appointments from their activities into their Gmail calendar, allowing anyone who shares a calendar with them to see their appointments.

“Having the ability to easily integrate the two systems our reps use day in and day out, Gmail and Sherpa, is a huge time saver and helps the reps stay current on their accounts and activities,” states Troyt Gholson, CFO/VP of Operations and Finance of Laser Resources, LLC. “We love how smooth the integration is and how easy it was to learn. Being able to do things like generate an email in one system and have it automatically save in both makes the reps daily activities seamless.”

“With this link, dealers who use Gmail instead of Outlook can also have the benefits of linking directly to their email, contacts and calendar appointments. We are excited to continue to bring new features and capability to our diverse dealer channel,” says Troy Casper, President of Compass Sales Solutions.

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all disparate sales processes and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

