

Compass Sales Solutions Announces New Membership in MPSA, the Managed Print Services Association!

Boise, ID - July, 2014 - Compass Sales Solutions, the leader for sales and mps automation software, is excited to announce membership in MPSA, the Managed Print Services Association.

Partnering with the MPSA group, who provide education, research and best practices for their mps dealer members, allows Compass to continue to be on the cutting edge of ideas regarding mps.

“We are excited about our new membership in MPSA and look forward to working with their members to streamline and increase their MPS footprint,” states George Gallian, CEO of Compass Sales Solutions. “Working with a group like MPSA that focuses on all aspects of MPS is a great opportunity as the market continues to evolve, grow and streamline. We are happy to be a part of this cutting edge group and have the chance to continue to help dealers develop and grow in the MPS arena.”

“We are very happy to welcome Compass as member of your Managed Print Services Association,” said Greg Walters, MPSA president. “With its history in the industry as a leader in sales force automation and print management software, Compass is a perfect fit for the MPSA. We look forward to working with members of the Compass organization on committees and projects in the future.”

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass offers multiple products including ezMPS, a complete cloud product that handles every element of the MPS selling process from analysis, to comparison, mapping and presentation in minutes. Visit our website at www.ezMPS.net.

Compass’s flag ship product, Compass Sherpa provides a comprehensive suite that automates all disparate sales processes and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, ERP integration, and mobile access via smartphone’s and tablets. Visit our website at www.compasscontact.net. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

