

## Compass Sales Solutions Boasts 4 Full-Time Trainers with the Addition of Sarah Reyes!

**Boise, Idaho – August 2014** – Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce that, with the addition of Sarah Reyes to the Training team, they now have 4 full-time trainers assisting their customer base.

Sarah joins the team with a background in Operations and Billing in the Imaging Industry. She spent several years at MWB Business Systems, followed by Ricoh Americas.

“I’m very excited to be part of the amazing team here at Compass,” comments Sarah Reyes. “I’ve heard great things about Compass and look forward to working and training with the best in the industry.”

The Compass Training Team has 60 years of combined industry experience in various roles including: Sherpa user, sales, service, mps, billing, management and operations. The Training Team offers a variety of training options for their customers, from pre-recorded videos, live webinars and one-on-one customized training sessions, to onsite full day trainings.

Tami Dittmore, VP of Operations of Compass Sales Solutions, states, “We are extremely pleased to welcome Sarah Reyes to the organization. I am confident that she will be a key contributor in our continued growth and a wonderful asset to the training team. Our trainers all work very hard to offer the greatest training assistance and programs anywhere in the industry.”

### **About Compass Sales Solutions:**

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all disparate sales processes and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smart phone’s and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

