## Compass Sales Solutions Announces Integration with EverBank Commercial Finance.

Boise, ID – November, 2013 - Compass Sales Solutions, the leader in Sales Opportunity Management software announces an integration with EverBank Commercial Finance, Inc. Compass's ground-breaking tool, Compass Sherpa Lease Tracker, allows Compass administrators to securely and easily import all lease information from their various lease portfolios, now including EverBank Commercial Finance. This detailed portfolio management and reporting system ensures all leases are being managed by the company's sales team and managers properly. No opportunity will go unnoticed again!

Lease Tracker's reporting tools also allow managers and administrators to easily and immediately identify which leases are not actively being managed and which leases are at a heightened risk due to lack of activity, in order to take corrective steps.

"We are excited to work with EverBank Commercial Finance to further automate lease management and help ensure our mutual dealers' current customer retention," said Troy Casper, President of Compass Sales Solutions. "We understand how challenging it can be for dealers to manage their current leases and retain their customers."

"EverBank Commercial Finance is pleased to partner with Compass to help our customers manage their current client base more fully. We are very excited about what this will mean to our mutual dealers," Fred Carollo, General Manager Office Products Finance, EverBank Commercial Finance adds.

## **About Compass Sales Solutions:**

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all disparate sales processes and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use. For more information, visit our website at <a href="www.compasscontact.net">www.compasscontact.net</a>, email us at <a href="mailto:sales@compasscontact.net">sales@compasscontact.net</a> or contact us via phone at 800-295-0411.

## **About EverBank Commercial Finance, Inc.:**

EverBank Commercial Finance, a subsidiary of EverBank, provides equipment financing, asset-based lending and specialized financial solutions to U.S.-based businesses. The Vendor Finance Group serves vendors, dealers and manufacturers in the industrial equipment, healthcare, office equipment and technology markets. The Lender Finance Group offers a variety of credit and non-credit products to specialty finance businesses on a national basis. For more information, please visit: <a href="https://www.everbankcommercialfinance.com">www.everbankcommercialfinance.com</a>