

## **Compass Sales Solutions Announces Partnership with LEAF Commercial Capital, Inc.**

Boise, ID - September, 2013 - Compass Sales Solutions, the leader in Sales Opportunity Management software announces a partnership with LEAF Commercial Capital, Inc. ("LEAF") regarding Compass's lease tracking automation tool, Lease Tracker. This innovative tool enables Compass administrators to securely and easily import all lease information from their various lease portfolios into the Compass Lease Tracker, which now includes LEAF. This detailed portfolio management and reporting system ensures all leases are being managed by the company's sales team properly, and no opportunity goes unnoticed.

In addition, Lease Tracker's reporting tool allows users to immediately identify which leases are not actively being managed and which leases are at a heightened risk due to lack of activity, in order to take corrective steps.

Compass Sales Solutions understands the common challenge among dealers to manage their current leases and retain their customer base. "We feel that working with LEAF to automate lease management bridges the gap between the Dealers' Lease Administrators and their Sales Departments," said Troy Casper, President of Compass Sales Solutions.

Earle Compton, CTO of LEAF adds, "LEAF is pleased to partner with Compass to provide our mutual customers with an innovative and easy-to-use tool that helps our dealers better manage their contracts and discover additional sales opportunities."

### **About Compass Sales Solutions:**

Compass Sales Solutions offers the most advanced salesforce automation, solution selling and fleet management software system, along with in depth consultative services provided by Industry recognized experts. Designed from a sales perspective, Compass combines the ability to manage a prospect database, complete detailed TCO analyses, price service contracts, and to generate thorough, professional proposals and sales paperwork, all at the touch of a button. Compass also offers complete integration with ERP and Outlook systems. Visit the Compass website at [www.compasscontact.net](http://www.compasscontact.net) or contact the company directly at (800)295-0411.

### **About Commercial Capital, Inc.**

LEAF Commercial Capital, Inc. ("LEAF") is an independent equipment leasing and financing company headquartered in Philadelphia, PA. LEAF serves the small- to mid-ticket equipment finance marketplace, specializing in information technology, telecommunications, office-automation, light industrial, healthcare, and other business-essential assets. LEAF assists vendors to transform sales financing into a revenue generating strategy. For more information on LEAF please visit [www.LEAFnow.com](http://www.LEAFnow.com).