

Compass Sales Solutions Announces Partnership with MSE

Boise, ID (November 2013) — Compass Sales Solutions, a leader in sales opportunity management software, is proud to announce a strategic partnership with Micro Solutions Enterprises (MSE), an industry leader in quality, innovation and Patented technologies of Intelligently Re-Engineered printer cartridges.

The partnership with MSE will allow Compass Sherpa and MSE mutual customers to easily upload MSE's consumable product line and prices into their Compass Sherpa MPS Pricebook, giving Compass Sherpa users the ability to quickly generate complete and accurate MPS proposals.

"This integration will allow our dealers to more accurately and efficiently manage their proposed printer costs, increase sales productivity, and produce reduced output cost solutions for prospective clients" says Troy Casper, President of Compass Sales Solutions.

Gil Wazana, MSE Vice President of Sales, states, "We are excited at the opportunity to work with Compass to help our customers simplify their MPS process thereby allowing them to spend more time selling MPS opportunities and increasing their MPS Revenue."

Compass Sales Solutions customers who are interested in learning more about this free enhancement should contact Compass Support at (800) 295-0411 or support@compasscontact.net.

For more information on MSE's products please email sales@mse.com.

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all disparate sales processes and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use. For more information, visit our website at www.compasscontact.net, email us at sales@compasscontact.net or contact us via phone at 800-295-0411.

About MSE:

MSE is a family-owned business, committed to the success of our customers. MSE is the largest producer of OEM-alternative printer cartridges with production facilities located in the U.S. Since 1994, MSE has utilized the Intelligent Re-engineering™ platform to manufacture the market's most consistently high-quality product. MSE is dedicated to independent resellers and dealers and we support them through our operations in the US, Europe and Canada. We affirm our commitment by continuing to invest in technology, infrastructure, management, and innovation in order to keep you viable, competitive, and profitable. Visit our website at www.mse.com.