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October 3, 2005

Mr. Troy Casper  
Mr. Mike Johnson  
Compass Sales Solutions

Dear Troy & Mike,

Just wanted to let you know how glad I am that Brett VanVooren introduced Miller Company to Compass Sales and Michael Johnson.

When I was first introduced to Compass, I was in the process of formulating my own excel spreadsheets to attempt to quote some of the complex blended equipment, software, and printer solutions that we had just started selling. Needless to say, it was taking me hours to complete each quote – now I can put together complex multiple scenarios in minutes!

We have closed several \$200,000 solutions since implementation of Compass and now we are assigning two representatives as full time print study specialists in hopes to further expand our penetration in this area.

As an owner and previous sales manager, I feel that this has been the best investment for our dealership since we purchased the OMD billing software in 1988. We now have all 15 of our field sales representatives and in house marketing specialists using Compass daily for customer prospecting, and our customer information records are more up to date than ever.

We are looking forward to the new software updates, and thank you for your quick response in the past to all of our special software changes. Please have anyone interested in Compass contact me for a personal reference.

Sincerely,

Miller Company, Inc.

A handwritten signature in blue ink, appearing to read "Scott O. Miller", with a stylized flourish extending to the right.

Scott O. Miller  
President / CEO

Send email response to me at [scott@millercopier.com](mailto:scott@millercopier.com)  
lineup at [www.millerimage.net](http://www.millerimage.net)

See our new product