

Compass Sales Solutions Announces New Professional Services Team!

Boise, ID – September 2013 – Compass Sales Solutions announces new professional services to help you become more efficient and fall even more in love with your Sherpa. Our services will keep your system clean, get your reps excited about proposals, represent yourself accurately, and *save time*.

Compass Portfolio

Do your documents accurately and vividly represent your company to prospects or do they blend in with the competition? Compass Professional Services can pump new life into your documentation with variety, targeting, professionalism, and a fresh perspective. Grab your prospect's attention with a vertical report, engage your reps with flexibility and empower them with options. From face lifts of existing documents to a completely fresh start, Compass can help you create TCO reports, financial reports, quick quotes, proposals, vertical marketing documents, and more. Revamp that tired old proposal you've been using since the dawn of time and become part of the cutting edge.

Benefits

- Increased productivity
- Professionalism
- Lower administration costs & time
- Increased control over consistency
- Better utilized resources
- Improved ROI on Sherpa and proposals
- Improved prospect targeting

"All I can say is I am very pleased. Compass Professional Services get the jobs done in a very timely manner, the work is excellent and so is the communication. Quick to respond and what we request is what we get, and very quickly, too!" –Rickie Miyake, Director of Marketing and Communication, Image IV

"We had many documents that our Representatives use when they are selling and installing a Digital unit. I can tell you that our Reps have been very challenged trying to submit all the proper paperwork! Thanks to Compass Professional Services' bookmarking and clean up, they are now able to populate all the necessary paperwork within minutes! Thank you Compass!" –Liz Zirnhelt, Vice President, Image Business Solutions

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all disparate sales processes and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.