

Compass Sales Solutions Announces Amy Gohl as New Regional Account Manager!

Boise, Idaho – October 2014 - Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce that Amy Gohl, former Compass user and Account Executive for The Gordon Flesch Company, has joined the company as a Regional Sales Manager. Amy will be responsible for expanding the company's incredibly successful Sherpa product and helping to launch the newest, highly anticipated cloud-based MPS product - ezMPS.

Amy comes to Compass with 16 years of industry experience as a Sales Representative and then as a Senior Major Account Rep. She not only consulted with new and existing accounts on software solutions, MPS solutions and existing fleet solutions, but she also trained and assisted in the implementation and launch of Compass Sherpa to the team at her dealership. She has seen first-hand how Sherpa helps reps find new opportunities and manage their day-to-day roles.

Amy commented, "A few years ago, at my former dealership, I participated in bringing in Sherpa for our sales automation solution encompassing all aspects of our business including our MPS program. Sherpa saved us so much time and effort, and allowed us to work in an organized fashion, while having all of my information in one place linked to everything I needed. Subsequently, I moved to The Gordon Flesch Company who were using another CRM solution. This change allowed me to assess other sales automation solutions, which then put my success using Sherpa in to context. When I recently relocated to the Tulsa area and saw the opportunity to be a part of the Compass team, I jumped at the chance! It's an amazing company with an exceptional product, and the team Compass has assembled is second to none in terms of supporting their client partners and continually developing for the future."

"I believe that if you are going to put in the hours each week that each of us in the industry does," Amy continues, "you should be doing something you believe in, can be passionate about, and have fun while doing it. It's what I found in Compass Sales Solutions. I am so excited to be part of this amazing team!"

Jim McMeel, Vice President of Sales for Compass Sales Solutions, states, "We are exceptionally pleased to welcome Amy to the Compass family. She was wonderful to work with when she was a Compass partner using Sherpa and we are humbled that she saw such value to the product and wants to share this with the rest of the dealer community. I am confident that she will be a great asset and key contributor in our continued growth."

