

Compass Sales Solutions is Partnering with DLL for Lease Document Automation!

Boise, Idaho – November 2014 – Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce that we are partnering with De Lage Landen (DLL) for Lease Document Automation.

Compass is proud to announce a new partnership with De Lage Landen (DLL), allowing Compass Sherpa users to automate DLL lease documents. If you love your automated proposals and lease documents from other leasing companies, you can now have the same time-saving automation for your DLL lease documents and go from unprofessional hand written lease documents to zero effort populated lease paperwork!

Dealers who use DLL are now eligible to receive up to 3 Word lease documents bookmarked at no charge! This free bookmarking will include inserting bookmarks into the protected lease documents approved for your dealership by DLL. Dealers using both Compass Sherpa and DLL can email services@compasscontact.net for more information.

“We are excited to work with DLL to further automate lease document automation and provide dealers with reduced time filling out forms, and reducing entry error” said Troy Casper, President of Compass Sales Solutions. “We understand how time consuming it can be to bookmark these templates and now this will save significant administrative time!

Tami Dittmore, VP of Operations adds, “We are excited to partner with DLL on this exciting new feature. We can see that dealers will be able to save time in preparing lease documents and give the reps another automated item in their sales process, allowing them more time to sell.”

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all disparate sales processes and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smart phone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

