

## Compass Sales Solutions Announces Kelly Harrigan as a new member to the Compass Training Team!

**Boise, Idaho – December 2014** - Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce that Kelly Harrigan has joined the company as our new Regional Trainer. Kelly will be responsible for assisting the Compass Training Team in their industry recognized training programs such as webinars, on-site training, and personalized one-on-one training, for product, MPS, and overall industry knowledge.

Kelly comes to Compass with 6 years of industry experience as a successful MPS Specialist at SoCal Office Technologies, as well as FlexPrint as a National Account Manager specializing in MPS Sales. Kelly also bring with her 5 years of teaching experience, which makes her a perfect addition to the training team.

"As a user of the Compass Sales Solutions' suite of products, I have always believed that it has been the reason for my success in this industry. I've experienced firsthand what technology can do for a sales organization and it is my belief that the key to success is first partnering with a company that not only has what you need now, but is already anticipating and working on what you will need tomorrow," says Kelly. "With that said, I am looking forward to more success working with the Compass Team!"

Tami Dittmore, VP of Operations for Compass states, "having another experienced trainer with so much knowledge in the industry, and specifically MPS, will be invaluable to our clients. We are excited to have her on board and continuing to provide our customers with the greatest training resources in our industry."

### **About Compass Sales Solutions:**

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

