

## Compass Sales Solutions Announces a Strategic Partnership with SalesScoreKeeper!

Boise, ID – April, 2013 – Compass Sales Solutions, the leader in sales opportunity management software, is proud to announce its new alliance with SalesScoreKeeper, a software design company specializing in the automation of the commission process.

SalesScoreKeeper LLC, a software design and development company specializing in automation of the commission process for business-to-business sales companies, has partnered with Compass Sales Solutions to even further enhance the Compass Sherpa product adding the feature of Commission Automation for their mutual customer base.

By using a new application in the Compass Sherpa Financials area, users can simply click a button and submit closed sales into the SalesScoreKeeper software and watch their deal flow through the commission process. In addition, SalesScoreKeeper can automate and keep track of annuities based (MPS) payment plans, even when tied to quota performance, as well as provide status information on incentive trips, office sales stack ranking and potential bonus by achieving reachable targets. And the advanced reporting features get you the information you need when you need it.

George Gallian, CEO of Compass Sales Solutions states, "Adding the power of SalesScoreKeeper as a function within the Compass Sherpa product made perfect sense. Now our customers not only have everything within Sherpa to handle the sales process from contact to close and through Order Processing, but can also handle all of the after sale commission processes through SalesScoreKeeper; that makes us a true one-stop-shop and your complete Sales ERP!"

"Throughout my career in the industry I have worked closely with Compass from both a dealer perspective as well as with SalesScoreKeeper, and know that they are truly the leader and innovator in this industry when it comes to Sales Automation. I am pleased to have the opportunity to partner with them on this project and look forward to the future" says Luis Gonzalez, President and Founder of SalesScoreKeeper, LLC.

To learn more about the partnership and how you can take advantage of Compass Sherpa and SalesScoreKeeper, contact [sales@compasscontact.net](mailto:sales@compasscontact.net).

### **About Compass Sales Solutions:**

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all disparate sales processes and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use. For more information, visit our website at [www.compasscontact.net](http://www.compasscontact.net), email us at [sales@compasscontact.net](mailto:sales@compasscontact.net) or contact us via phone at 800-295-0411.

### **About SalesScoreKeeper:**

SalesScoreKeeper LLC is a software design and development company specializing in automation of the commission process for business-to-business sales companies. Using the latest technologies in code writing, reporting and cloud hosting, we have developed a process to accurately and efficiently process simple or complex commissions for sales reps in many industries. Our philosophy is to create a solution for business challenges that will have an immediate impact with little investment and are scalable as you grow. A big part of design has been to deliver a simple but powerful solution, simple to implement, simple to use and simple to maintain. Our goal is to help you improve your business bottom line. Visit [www.salesscorekeeper.com](http://www.salesscorekeeper.com) for more information or email us at [info@salesscorekeeper.com](mailto:info@salesscorekeeper.com). You can contact SalesScoreKeeper via phone at 888-786-7270.