# Supplies Network Announces Strategic Partnership with Compass Sales Solutions

Saint Louis, Missouri – April 10, 2013 – Supplies Network, the award-winning MPS Solutions Provider and the largest privately held IT wholesaler distributor in the country, announces their partnership with Compass Sales Solutions, leaders in Sales Opportunity Management software.

This partnership offers mutual Supplies Network and Compass Sherpa customers the unique advantage to automatically import their consumables and costs into Compass's new and enhanced Compass Sherpa MPS Price Book.  No longer will the Compass Administrator have to manually update and maintain their backend MPS price tables, as they can easily import all of their consumable supplies and costs directly from the Supplies Network website with just a few clicks of a button.  This not only helps the Compass Administrator to always have current pricing loaded, but assures that their Sales Representatives always have the most accurate and competitive pricing available in the *Printer Pricer* tool to propose their MPS Solutions.

Along with this new functionality, customers will also find an enhanced interface that will allow an unprecedented web experience allowing the web to seamlessly share content between communities and applications.

 "We are very excited to partner with Supplies Network and offer our customers an enhanced API as well as automated upload ability. Not only does this new feature eliminate the need for manual entry and maintenance, but also maintains integrity for the Dealer's MPS pricing because it is imported directly from their Supplier," says Troy Casper, President of Compass Sales Solutions.

Greg Welchans, President of Supplies Network stated, "We are very excited about the new services available to all of our mutual customers. Now each dealer will have full access to products and real-time pricing information to help them better serve their customers and secure more profitable long-term MPS agreements."

**About Supplies Network**

Supplies Network is the largest privately owned wholesaler of IT consumables in the U.S.  An early innovator of Managed Print Services, the company leverages top industry talent, a robust IT-development team with experience in packaging SaaS services, and relationships with all segments of the print-provider value chain including major supplies manufacturers and dealers. In addition to being a leader in print management, Supplies Network specializes in IT supplies, equipment and data storage media from 70 leading manufacturers. One- and two-day UPS ground delivery is available to 99% of the U.S. population. To speak with a sales representative, visit www.suppliesnetwork.com or call 800-729-9300. www.suppliesnetwork.com

**About Compass Sales Solutions:**
Compass Sales Solutions offers the most advanced Sales-force Automation, Solution Selling & Fleet Management software system, along with in depth consultative services provided by Industry recognized experts.  Designed from a sales perspective, Compass combines the ability to manage your prospective database, complete detailed TCO analysis, price service contracts, and generate thorough, professional proposals and sales paperwork, all at the touch of a button.  Compass also offers complete integration with your ERP and Outlook systems.  Visit our website at www.compasscontact.net  or contact us at (800)295-0411.