

Compass Sales Solutions Announces Partnership with Clover Imaging Group

Boise, Idaho - (March 2016) Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce their partnership with Clover Imaging Group (CIG)!

CIG, the global leader in the aftermarket imaging space has partnered with Compass, to enable mutual customers to integrate CIG's consumable product line and pricing into their Sherpa MPS Pricebook and quickly generate complete MPS proposals. This option ensures accurate pricing data by enabling data exchange between CIG and Compass.

"We are pleased to partner with Compass and enable pricing integration for dealers using the Sherpa MPS Price Book. It eliminates the burden of having to manually enter pricing and gives dealers confidence in the data. We believe this partnership will greatly benefit users and deliver a more streamlined solution to our customers. We look forward to our continued partnership", states CIG's Aldo Spensieri, Vice President of MPS Solutions

George Gallian, Chief Executive Officer of Compass Sales Solutions stated, "Partnering with CIG has allowed us to make the process simpler for our customers. Dealers can now upload their consumable pricing directly into Sherpa and take advantage of this great feature. This will provide users the ability to price out an MPS proposal with Clover pricing in a fraction of the time."

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in 4 countries with over 15,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage their sales goals. This includes prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.



About Clover Imaging Group:

Clover Imaging Group (CIG) provides unparalleled support, collection opportunities, and solutions to independent dealers, OEMs, and retailers throughout the imaging channel and includes is comprised of the most respected and well-known brands in the industry including: MSE, Dataproducts, Clover Environmental Solutions, OPRA, Axess Managed Print Services, Tecno Toner, Depot International and Latin Parts.

This impressive group offers the market's widest array of products and services and is supported by a vast engineering infrastructure, marketing resources, distribution capabilities, and strategic partnerships. By bringing all aspects of our business together, CIG is able to provide a level of partnership unsurpassed in the aftermarket imaging space.

