

Compass Sales Solutions Completes HP CCP Web Portal!

Boise, Idaho - (February 2016) Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce the completion of the Compass designed CCP Portal for the HP Channel MPS Program. We are excited to partner with HP in releasing this new tool for their program partners.

The CCP Portal will simplify the process for HP resellers to submit MPS Deal Requests. The Portal will allow users to view the status of all deals submitted and easily create reports for improved contract administration.

Troy Casper, President of Compass Sales Solutions says, “We were honored to be asked to develop an automated process for their MPS Deal Requests, and are glad that our experience in the industry allowed us to partner with such a great manufacturer!”

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in 4 countries with over 15,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage their sales goals. This includes prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone’s and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

