

Compass Sales Solutions Announces Sherpa Navigator Stored Procedures!

Boise, Idaho (November 2017) Compass Sales Solutions, the industry leader in sales opportunity software, is excited to announce a new module now available to our customers called Navigator Stored Procedures.

This exciting new module is by-request and designed to allow administrators to create their own SQL stored procedures and have them available as custom data pulls in Sherpa Navigator. After creating your stored procedure, quickly set up access to it within your Sherpa database and it is then readily available to users in Sherpa Navigator.

Sherpa Navigator is a data mining tool that allows you as dealers the ability to quickly and easily mine your Sherpa and ERP databases for critical information. With this module turned on, you'll have an option of running either the standard data pulls in Navigator or one of your custom stored procedures.

The Navigator Stored Procedures module gives dealers more flexibility to uncover opportunities by pulling and extracting data and custom lists of customer information. As an Administrator or Manager, you are also able to run a filter as any other user to see the results. As with all Navigator data pulls, you can also export your data to Excel and create customized frequently used lists for yourself and your team.

Tami Dittmore, VP of Operations for Compass states, "While this does require you as a customer to be a little tech-savvy as you are creating the stored procedures yourself, it does give great flexibility to access more data in Navigator. Giving greater ability to access and data mine your Sherpa and ERP data as they see fit is a powerful tool for tailoring results to your dealership's needs."

To have the module activated for your team, please send a request to our Support team at support@compasscontact.net. If you would like further information about this module, please contact training@compasscontact.net.

About Compass Sales Solutions

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in eight countries with over 10,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage their sales goals. This includes prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will want to use, not have to use.

