

Compass Sales Solutions Announces Continued Growth in 2015!

Boise, Idaho – December 2015 – Compass Sales Solutions, the industry leader in Sales Opportunity Software had amazing growth and success in 2015. We reached great heights and are also proud to announce our 15 year anniversary coming in 2016; what a great way to start the new year!

With the constant support and feedback from our loyal customers, Compass has had a successful 2015. We now have over 15,000 users around the globe and are looking to have substantial growth in 2016. In addition, we have released over 100 free enhancements to our Sherpa users this year which include the Dashboard, Help Buttons in all areas of Sherpa providing manual documentation, and our growing partnership with Great America allowing our user to submit credit applications through Sherpa.

Our Compass support teams have had a record year assisting our customers with Implementation, Support, Professional Services, and Training. Our Training Team alone has done over 2,500 hours of web based training, and 80 days of On-Site training in an effort to help our Users and Administrators. In addition, our Professional Services team has assisted over 300 dealers with automating internal sales documents, proposals, as well as lease paperwork.

This year we have had a record utilization of our software with our Compass customers logging into Sherpa an average of 120,050 times per month, a huge growth or over 60% from our 2014 totals.

Troy Casper, President of Compass Sales Solutions says, “I am excited to see these finals numbers for 2015. This year has been a successful and growing year and we are looking forward to the enhancement’s we have scheduled for 2016 which will include our Sherpa 4.0 release coming in June 2016.”

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in 4 countries with over 8,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone’s and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

