

## Compass Sales Solutions Announces Katie Klick as new Training Supervisor!

**Boise, Idaho – (November 2015)** - Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce that Katie Klick, previously a Compass Regional Trainer, has accepted the role of Training Supervisor overseeing the Training Department.

In 2008, Katie joined the Compass Team and has been performing the On-Site training for both new and existing customers. Katie originally comes from a Service and Sales background at the dealer level working for SoCal Office Technologies and used the Compass products as a Sales Rep for 8 years before coming to Compass Sales Solutions. During her time at Compass she performed the On-Site trainings for Sales and Administration, hosted training webinars, and created training and marketing material.

“Working with Compass has been hugely rewarding, both because of my colleagues and the product. Not only do we have the most experienced and talented staff, but we have the best product in the industry. I am extremely excited to expand my relationship with the Compass family, and also continue to help grow our products and support our customers,” says Katie.

Tami Dittmore, VP of Operations for Compass Sales Solutions says, “Eight years ago we welcomed Katie to the Compass Team and we are happy to have her in this new role. Her expansive knowledge of our products and customers make this a seamless transition and we are looking forward to growing our Training program.”

### **About Compass Sales Solutions:**

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

