Compass Sales Solutions Announces Newly Redesigned Intelligent Device Mapper Interface!

Boise, ID (November 2016) – Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce a new and enhanced look to the Intelligent Device Mapper (IDM). In addition to its newly redesigned and enhanced user interface and current capabilities, we have completed some overall maintenance to the product.

This innovative application enables your Sales Team to securely and easily present virtually any solution by showing visual device mapping on floor plan outlines. By scanning in a client's current floor plan, the user has the ability to show the current layout of devices vs. the recommended layout, as well as the capability to map equipment and allocate volumes by dragging and dropping device icons where they want them. Intelligent Device Mapper can be accessed on any web enabled device which means users can strategize solutions not only in the office using Compass Sherpa, but at the customer's site as well using a laptop or tablet.

"The new enhanced user interface will further help our users be more productive while in the field," says Tami Dittemore, VP of Operations at Compass Sales Solutions. "Based on our users' feedback, we have made it easy to strategize on items you want to propose and create a customized floor plan mapping you will be proud to present to your customer."

Intelligent Device Mapper is only available to SQL users. For more information about IDM, email our training team at training@compasscontact.net or visit our website at www.compasscontact.net to view the video and download the user guide.

About Compass Sales Solutions:
Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in 4 countries with over 15,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage their sales goals. This includes prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphones and tablets. Compass Sherpa will be the tool your team will want to use, not have to use.