

Compass Sales Solutions Major Account Care Program!

Boise, ID – (May 2016) Compass Sales Solutions, the industry leader in sales opportunity software, is excited to launch their Major Account Care (MAC) program for its largest, most active dealerships using Sherpa. As Compass continues to grow, the MAC program aims to make sure all of our users have the tools needed to ensure long-term success with Sherpa. We want to make certain your team is utilizing Sherpa to the fullest and maintaining high rep adoption.

MAC provides additional support for larger accounts that have over 100 paid users. The benefits of this program include, twice yearly calls with your dealership team and representatives from Compass to check in and assess current needs, an in-depth annual review with your Compass sales representative, 2 hours per year of customized web training, an invitation to join our Beta Testing Committee to get first access to new features and help shape the future of Sherpa, and more!

We are pleased to announce some of our partners on this program include All Copy Products, Impact Networking, Copiers Northwest, Documation of San Antonio, and Milner Document Products.

Tami Dittmore, VP of Operations at Compass Sales Solutions states, "In addition to the exceptional Support and Training we offer all of our customers, we are extending additional benefits to our larger customers to help manage their teams to make sure their reps and administrators have all the resources needed to be successful with Sherpa."

There is no cost to be a MAC member; simply by being one of our largest partners, you are eligible! If you are interested in learning more about the MAC program and benefits, please contact our training team for more information at training@compasscontact.net or call us at (800) 295-0411

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in 4 countries with over 15,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage their sales goals. This includes prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.