

Compass is excited to hold their Annual Executing Sales Strategies Event!

Boise, ID – (April 2016) Compass Sales Solutions, the industry leader in sales opportunity software, is excited to be hosting their Annual Executing Sales Strategies event in Las Vegas, NV!

Our Sales Strategies event is being held August 3rd and 4th in conjunction with the BTA West Conference. We encourage you to come early and take advantage of our 2-day event that will provide you with the necessary tools to build your knowledge for greater success in your business!

You will receive informative and relevant presentations about Compass, product enhancements including Sherpa 4.0 release. Successful dealer strategies from notable and respected industry leaders such as: Jim Donnellon, Donnellon McCarthy Inc.; Jay Feldman, LDI Color Toolbox; Scott Shanafelt, DA-Com Corporation; Monte Sloan JD Young Company, and many more!

“We are excited to be hosting this event! There will be great presentations and information about the new Sherpa 4.0 release, and you’ll be able to walk away from this event with further knowledge to gain greater success for your business!” Says Tami Dittmore, VP of Operations at Compass Sales Solutions.

This event will also allow you the opportunity to visit with other successful dealers and share best practices as it relates to getting the most out of your investment in the Compass products. If you would like to request an invitation or for more information, please contact us at info@compasscontact.net or call us at (800) 295-0411.

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in 4 countries with over 15,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage their sales goals. This includes prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone’s and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

