



Compass Announces New Feature to Pull ERP Pricing into Sherpa!

Boise, ID (June 2018) – Compass Sales Solutions, the industry leader in sales opportunity software, is excited to announce a new feature allowing dealerships the ability to pull item information, pricing, and product numbers directly from e-automate into Sherpa using EA Sync.

Administrators will now have the option to easily maintain and update pricing in Sherpa using a direct link to their e-automate pricing. This feature will allow for a more streamlined process to help ensure accurate pricing data and product numbers between your e-automate and Sherpa databases.

Using the EA Sync button in Sherpa's Item Pricing provides the ability to import new equipment and pricing from e-automate directly into Sherpa, or to update existing items in Sherpa with changes made in e-automate. Customize your experience by selecting e-automate categories to include in your sync, excluding specific items from syncing, and using a bulk update tool to quickly set your outcost, special pricing levels, service rates, and more on your synced items in Sherpa. Once items are synced between e-automate and Sherpa, you can also update product numbers in Sherpa based on changes made in e-automate, saving time and work for administrators.

"This is an exciting new feature we are looking forward to releasing to our customers as a free enhancement for e-automate users. We are always trying to make our software as user-friendly as possible, and this is going to allow dealers a more streamlined process for maintaining item information, pricing, and product numbers within Sherpa," says Troy Casper, President of Compass Sales Solutions.

This enhancement is available upon request by contacting support@compasscontact.net. If you are interested in learning more about this new feature and how it works, contact training@compasscontact.net.

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in 8 countries with over 13,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to manage their sales goals completely. This includes prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphones and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.