

Compass Sales Solutions Announces Sherpa Resource Center!

Boise, Idaho (February 2018) Compass Sales Solutions, the industry leader in sales opportunity software, is excited to announce the release of a new Resource Center, a free module now available to our partners utilizing Document Storage.

Have you ever been in front of a customer and wished that you had that one specific document to present to them? The Resource Center can act as a repository for a wide range of file types and records such as detailed spec sheets, different toner coverage percentage examples, MPS resources, assessment details, White Papers, and checklists can be stored. Documents you need right at your fingertips!

This exciting new module will allow users to access supportive documents based on security level, their Admins upload to the Resource Center. Users will be able to view and utilize important documents within the Resource Center during presentations, providing additional information to their customers. Put on your thinking cap and just imagine items that can be easily accessed in the New Resource Center!

“Based on user feedback we wanted to provide a tool that would make it easy for sharing documents across your teams without worrying about folder access and permissions. For users to have important documentation, all stored in one location and easily accessible is amazing! It provides that extra ease of use needed to assist with a customers needs right at your fingertips,” says Tami Dittmore, VP of Operations for Compass Sales Solutions.

To learn more about this module, please contact us at training@compasscontact.net. If you would like to have, this module turned on contact, support@compasscontact.net.

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in 8 countries with over 13,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to manage their sales goals completely. This includes prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphones and tablets. Compass Sherpa will be the tool your team will want to use, not have to use.