

Compass Sales Solutions is Partnering with LEAF Commercial Capital, Inc. for Lease Document Automation

Boise, Idaho (March 2017) Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce a new partnership with LEAF Commercial Capital, Inc. (“LEAF”) for lease document automation.

Compass is proud to announce that Compass Sherpa users can now populate LEAF lease documents. This time-saving feature will allow users to populate all their lease documents with the click of a button, helping them move from hand written forms to zero-effort automated forms, saving time for sales reps.

Dealers who use LEAF are eligible to receive up to three Microsoft Word lease documents bookmarked at no charge. This free bookmarking feature includes inserting bookmarks into the protected lease documents approved for the dealership by LEAF. Dealers using both Compass Sherpa and LEAF can email services@compasscontact.net for more information.

Troy Casper, President of Compass Sales Solutions, states, “We are happy to partner with LEAF to automate lease documentation for our dealers and provide a time-saving process while reducing entry error. I look forward to working with LEAF and releasing this new feature!”

“LEAF’s development team continually seeks best-of-breed technologies that complement our advanced platform and deliver faster, easier and more flexible equipment leasing and finance across all of the solutions our partners and customers rely on,” says LEAF President and COO, Miles Herman. “We’re pleased to partner with Compass Sales Solutions to further reduce friction in the lease documentation process, allowing dealers to spend less time on financing and more on core business activities.”

About Compass Sales Solutions

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in four countries with over 10,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage their sales goals. This includes prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone’s and tablets. Compass Sherpa will be the tool your team will want to use, not have to use.

About LEAF Commercial Capital, Inc.

LEAF Commercial Capital, Inc. (“LEAF”), headquartered in Philadelphia, PA, is one of the leading equipment leasing and finance companies in the U.S. Through its highly-automated origination platform, it facilitates the equipment needs of small, mid-sized and enterprise businesses. LEAF serves these needs both directly and through referral relationships with manufacturers, distributors and dealers of essential-use equipment and software in a variety of business sectors, including office products, telephony, technology, medical and light industrial. Learn more at www.LEAFnow.com.

