

Compass Sales Solutions Announces Additional Enhancements to the Newly Redesigned SherpaGo Application

Boise, ID (March 2015) – Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce major new enhancements to its most recent version of SherpaGo. This innovative application enables your Sales Team to securely and easily access your client and prospect information in Sherpa from any web enabled device.

In addition to its newly redesigned user interface and current capabilities, which allows Sales Reps to access their contacts, activities, equipment information, lease details, as well as service and meter histories directly from E-automate and OMD from their mobile devices, we have added two new exciting features. Now sales reps can create, update, and close opportunities within the user-friendly interface. An interactive mapping feature is now available that will allow the rep to map current locations of customers in their vicinity as well. This also allows users to search within a specific radius of their location that will plot current clients and prospects on an interactive map, as well as view detailed location and contact information.

“Adding these capabilities will further help our users be more productive while out in the field,” says Troy Casper, President of Compass Sales Solutions. “Specifically, the new mapping feature is an exciting accomplishment for us and our customers. Based on our users’ feedback, we have been able to incorporate all of their needs, including color coded placeholders on the map and multiple search options to offer a customized aerial view of their territory.”

For more information about SherpaGo or its new enhancements, email our support team at support@compasscontact.net or visit our website at www.compasscontact.net to view the video and download the user guide.

About Compass Sales Solutions:

Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage the sales process including prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphones and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

