

Compass is Excited to Announce Sheryne Glicksman as a new member to the Compass Sales Team!

Boise, ID – (August 2016) Compass Sales Solutions, the industry leader in sales opportunity software, is proud to announce that Sheryne Glicksman has joined the company as one of our Regional Sales Managers.

Sheryne comes to Compass with over 24 years of industry expertise and is driven by connecting people with solutions. Her roles previously include Sales Rep and Sales Manager at IKON Office Solutions, Regional Account Manager at GE Commercial Finance, and Director of Sales/Business Development for Toshiba Business Solutions. Her past achievements include Million Dollar Producer Club, Canon Golden Eagle Award, and many Circle of Excellence Top Producer recognition trips.

Her industry experience helped her gain additional success in the finance world providing copier dealers strategies to improve their leasing programs & funding's. In her most recent role, Director of Professional Services & Solutions at Konica Minolta Business Solutions, she focused on hiring and retaining top industry Solutions Consultants. Sheryne's team approach helped clients find the right software tools to make a significant business impact increasing solutions sales year over year.

"I have firsthand knowledge of how technology can improve a sales organization and I believe that the key to success is partnering with a company that continues to help your business grow and generate more profit. It is my pleasure to join the team at Compass!", says Sheryne.

Jim McMeel, VP of Sales for Compass says, "We are extremely excited to have Sheryne join the Compass team! She has instrumental knowledge in the industry and her drive to improve the imaging industry is invaluable."

Connect with Sheryne on LinkedIn or follow her on Twitter @sgchangagent to get ideas on how she may be able to help your business increase revenues and be more efficient.

About Compass Sales Solutions: Since 2001, Compass Sales Solutions has been the leading sales force automation provider for the office technology industry in 4 countries with over 15,000 users. Compass Sherpa provides a comprehensive suite that automates all aspects of the sales process and allows your sales professionals to utilize one tool to completely manage their sales goals. This includes prospect/client identification, Outlook integration, product configuration, proposal generation, MPS analysis and mapping, ERP integration, and mobile access via smartphone's and tablets. Compass Sherpa will be the tool your team will **want** to use, not **have** to use.

